

DEPARTMENT OF HEALTH SERVICES

714/744 P STREET
P.O. BOX 942732
SACRAMENTO, CA 94234-7320



October 23, 1992

TO: All County Welfare Directors
All County Administrative Officers
All County Medi-Cal Program Specialists/Liaisons

Letter No: 92-60

SUBJECT: COUNTY BOUNTY

Federal statistical studies conducted in California and the experience of other state Medicaid programs indicate that 8 percent or more of the Medi-Cal caseload should have other health insurance, exclusive of Medicare. Yet the actual experience in statewide reporting of Medi-Cal beneficiaries with other health insurance persistently remains at less than four percent. This suggests that the Medi-Cal eligibility intake process is less than 50 percent effective in identifying beneficiaries' other health insurance. Since the number of beneficiaries now identified results in annual savings in excess of \$50 million, it follows that an improvement in the identification rate would lead to substantial increased savings.

To provide an incentive for counties to increase other health insurance identification, the Legislature recently added Section 14124.92 to the Welfare and Institutions Code (enclosed) to establish a County Bounty program. This voluntary program will pay counties \$50.00 (representing one month of savings) for each eligible case with newly identified other health insurance coverage reported by the county. For your information, enclosed is a report of the number of eligibles coded with other health insurance.

In order for the County Bounty to be a true incentive program, Department of Health Services (DHS) is currently exploring ways to make payments to counties without impacting the county welfare department's administrative expense plan. One option being considered is direct contract with the Board of Supervisors, Administrative Officers, or other county departments. Other options would also be considered.

To implement this program DHS will negotiate contracts individually with the appropriate agency in each county that intends to participate, and with private contractors or regional contractors where counties decline to participate. To facilitate our planning and contract negotiation efforts, please contact us to indicate whether your county plans to participate in the County Bounty program, and, if so, to identify the name, title and phone number of the person designated to represent your county in these negotiations.

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If you have any questions about this program, please call Ms. Shar Schroepfer, Health Insurance Section at (916) 323-9701, or you can write her at P.O. Box 1287, Sacramento, CA 95812-1287.

Sincerely,
ORIGINAL SIGNED BY

Frank S. Martucci, Chief
Medi-Cal Eligibility Branch

Enclosures

Senate Bill 485

Chapter 722

Statutes of 1992

SEC. 110. Section 14124.92 is added to the Welfare and Institutions Code, to read:

14124.92 (a) The department may pay administrative expenses and make incentive payments to any county, state, or federal agency, or a contracting agent of the department for identifying and reporting third-party health care coverage held or offered to beneficiaries under this chapter.

(b) Unless the third-party health care coverage identified is excluded under subdivision (d) from the incentive payment plan, an agency or contractor may be entitled to an incentive payment if the agency or contractor does all of the following:

(1) Identifies a case of which the department was not previously aware.

(2) Provides to the department adequate and necessary information relevant to the third-party health care coverage in order to make a claim for benefits or reimbursement for services rendered that would otherwise be paid by Medi-Cal.

(3) Reports to the department the identified third-party health care coverage within 30 days of the date of discovery on a form approved by the department.

(c) In no event shall any one incentive for each case identified exceed one month of savings received by the department for benefits paid by the third-party health care coverage.

(d) Third-party health care coverage that does not qualify for the incentive payment plan under this section shall be identified by the department based on policy limitations and cost-effectiveness. The types of coverage that do not qualify under this section include those that to which any of the following apply:

(1) Not specifically intended to provide third-party health care coverage, such as coverage that provides life or car insurance benefits, periodic benefits for disability or hospitalization, or income protection.

(2) Coverage is limited to a specific diagnosis, unless the beneficiary has been diagnosed with a condition or disease specified in the coverage.

(3) Coverage is limited to a specific circumstance.

(4) Coverage is limited to one specific category of service.

(e) For the purposes of this section, "third-party health care coverage" means health care service plans, benefits, insurance policies, and funds, including those described in Section 14124.90.

PAIWALET COMPILE DATE: 09/18/90

COUNTY	ELIGIBLES	TOTAL OHC CODES	SST / SSP	ABD - MN	AFDC - CASH	AFDC - MN	OTHER					
	#	%	#	%	#	%	#					
01 ALAMEDA	181,457	7,149	1,502	3,336	1,084	15,624	3,284	3,608	642	5,773	637	2,329
02 ALPINE	262	4	1	2,778	1	50,000	0	0	0	5,265	1	1,282
03 ARADOR	2,316	165	15	3,030	52	28,261	60	7,353	24	7,186	14	2,875
04 BUTTE	42,174	1,510	254	3,472	279	20,636	528	2,919	164	5,916	285	2,875
05 CALAVERAS	4,662	218	39	4,498	29	14,573	86	4,498	37	6,584	27	2,458
06 COLUSA	3,391	118	17	3,134	18	14,173	45	4,217	16	3,661	22	2,458
07 C COSTA	84,656	6,845	850	4,290	729	21,774	429	10,110	16	6,956	22	1,807
08 DEL NORTE	5,901	232	40	2,930	30	13,647	70	3,239	37	6,401	55	4,253
09 EL DORADO	12,557	817	131	5,166	117	23,684	289	6,018	80	5,198	200	6,307
10 FRESNO	194,585	4,526	663	2,031	403	12,175	1,567	1,883	629	4,633	1,264	2,055
11 Glenn	6,028	198	34	3,963	20	13,245	47	2,306	47	7,655	30	2,055
12 HUMBOLT	26,823	1,143	130	2,216	115	14,321	360	3,626	223	9,288	30	2,117
13 IMPERIAL	36,829	1,125	89	1,198	19	7,152	307	2,266	202	5,131	315	4,230
14 INYO	3,011	123	21	3,030	19	12,258	37	3,599	17	6,007	29	3,404
15 KERN	107,895	4,779	534	2,286	411	16,865	1,741	3,405	686	7,358	1,407	6,499
16 KINGS	22,293	1,072	76	1,937	45	9,054	240	3,806	218	11,348	391	5,415
17 LAKE	13,061	546	93	2,877	64	14,350	240	4,410	49	5,684	100	3,240
18 LASSEN	5,087	219	26	2,498	29	17,059	96	4,108	38	11,411	30	2,465
19 L ANGELES	1,592,296	33,373	6,483	2,191	29	12,487	15,611	4,108	38	11,411	30	2,465
20 MADERA	24,112	775	87	2,491	60	12,346	215	2,123	132	1,830	3,748	2,943
21 MARIN	14,477	924	202	5,012	212	26,368	278	2,946	77	6,002	281	2,943
22 MARIPOSA	2,113	121	11	2,636	28	19,608	52	7,117	17	5,611	155	3,680
23 MENDOCINO	16,438	605	94	3,430	60	12,186	216	6,272	105	7,343	122	2,850
24 MERCED	52,534	1,933	135	1,779	106	11,042	830	3,860	254	6,018	221	2,850
25 MODOC	2,364	91	16	3,931	16	13,793	9	9,712	19	8,962	23	3,358
26 MONO	761	41	4	4,000	154	29,412	16	4,638	5	5,952	11	5,027
27 MONTREY	43,188	2,220	265	3,399	154	13,333	579	10,988	520	9,287	702	6,456
28 NAPA	11,331	1,110	143	5,573	183	21,329	417	3,235	96	9,796	271	8,536
29 NEVADA	7,719	437	64	3,879	86	20,976	168	5,490	69	8,005	50	2,895
30 ORANGE	234,305	7,492	1,752	4,238	1,570	15,970	1,168	2,897	69	3,469	1,292	2,895
31 PLACER	16,926	1,308	194	4,862	258	25,595	511	6,820	890	3,969	1,292	1,576
32 PLUMAS	3,096	121	21	2,929	28	21,374	18	4,185	29	7,178	25	2,357
33 RIVERSIDE	163,656	6,579	1,187	3,616	671	15,281	3,357	4,188	601	3,913	763	2,668
34 SACRAMENTO	205,404	9,124	1,274	3,116	1,054	22,440	5,314	4,916	549	5,430	929	2,356
35 SAN BENITO	5,260	280	35	4,442	31	15,979	84	4,328	58	8,011	72	2,356
36 S BERNARDI	270,868	12,355	1,638	3,916	943	18,252	7,463	5,009	1,017	3,394	1,274	2,240
37 SAN DIEGO	320,960	12,197	2,112	3,187	1,755	17,727	6,297	4,080	1,101	5,872	1,274	2,240
38 S FRANCISC	110,680	3,377	500	1,799	1,755	11,909	1,112	3,488	320	3,200	400	2,519
39 S JOAQUIN	111,772	3,683	208	2,176	556	18,602	1,812	3,469	357	5,334	458	1,705
40 S L OBISPO	19,046	1,408	208	4,206	263	23,070	408	5,497	253	10,044	276	9,139
41 SAN MATEO	45,858	2,709	651	5,036	589	22,052	707	5,594	316	6,072	366	3,402
42 S BARBARA	40,016	2,107	357	4,458	277	17,722	580	3,882	383	7,755	530	4,823
43 S CLARA	168,646	8,229	1,303	3,715	1,062	14,654	3,168	5,536	822	5,276	1,274	2,985
44 SANIA CRUZ	22,009	1,222	237	4,308	167	17,938	359	4,140	173	7,315	236	6,300
45 SHASTA	31,210	1,212	169	2,283	196	18,369	401	3,005	211	9,539	235	3,271
46 STERNA	507	25	4	2,878	6	16,216	11	5,978	2	3,468	2	2,247
47 SISKIYOU	9,411	410	68	3,009	45	13,932	122	3,205	74	10,608	111	4,370
48 SOLANO	41,178	3,486	535	5,899	259	19,867	978	6,892	229	7,565	308	3,984
49 SOLANO	38,151	2,206	437	4,211	315	13,597	1,160	6,892	156	5,352	200	3,440
50 STAHISELAUS	80,901	3,567	424	2,574	365	14,165	2,630	4,793	563	7,383	565	2,781
51 SUITER	13,255	570	8	2,662	47	13,165	132	3,132	51	3,539	110	2,805
52 TEHAMA	12,055	422	65	1,406	12	15,000	32	2,649	9	4,615	98	2,649
53 TRINITY	2,589	76	8	1,945	54	7,749	781	2,003	484	6,584	15	2,793
54 TULARE	92,404	2,629	323	4,704	180	15,000	1,135	4,684	41	6,584	81	3,174
55 TUOLUHIE	6,376	346	62	1,945	54	7,749	925	4,277	460	7,508	55	4,000
56 VENTURA	60,308	3,264	579	4,611	515	17,802	1,215	4,277	460	7,508	755	5,523
57 YOLO	21,910	1,027	153	3,356	145	17,748	409	4,319	134	6,369	206	3,724
58 YUBA	18,173	507	93	2,512	41	13,946	198	2,765	74	6,151	101	1,733