

## CHCS Center for Health Care Strategies, Inc.

## Accountability & Innovation in MMC Package

Discussion	Straw Proposal #7: Shared Savings for		Straw Proposal #5: Shared Savings for
Items	Medi-Cal managed care plans	<u>Straw Proposal #3</u> : P4P for Medi-Cal Providers	Medi-Cal Providers
Summary of Work Group Feedback	NEW PROPOSAL	Opinions varied on standardization vs. flexibility and no real consensus emerged. Snapshot of feedback below.  DHCS should tell MMC plans the goals they want to focus on and allow plans the flexibility to tailor approach based on local needs; lack of standardization is not a problem  Current system lacks the ability to compare provider performance statewide – statewide metrics would accomplish this goal  Plans pick P4P measures based on what they are being held accountable for, such as auto-assignment or HEDIS. Opportunity for statewide metrics and plan delivery tailored to local needs  Overarching caution: plans are not starting at the same place and some plans may be at a disadvantage.	<ul> <li>The funding issue is a problem. Medi-Cal is the lowest payer and this proposal assumes there is a lot of savings to be shared. There would need to be new money.</li> <li>Medi-Cal has a very different population and set of providers; better suited for the commercial sector</li> <li>Contracting with hospitals is different in Medi-Cal compared to the commercial space where hospitals are willing to lower revenue for more volume; the same is not true in Medi-Cal</li> <li>The focus is on cost rather than quality</li> </ul>
Proposed Quality/Resource Use/Total Cost of Care Measurement Principles	<ul> <li>Align core measure set with DHCS External Accountability (EAS) Set</li> <li>Expand measurement on resource use and total cost of care</li> <li>Consider standardizing patient experience measurement</li> <li>Address social determinants of health</li> <li>Develop regional HEDIS benchmarks in Medi-Cal</li> </ul>	<ul> <li>Align core measure set with Straw Proposal 7 measure set (DHCS → Plan incentives to flow down to the Plan → Provider level)</li> <li>Each measure included in core measure set would include specifications and benchmarks based on existing data</li> <li>Develop a menu of additional measures for plans interested in supplementing the core measure set at the local level</li> <li>Opportunity for core measure set that is consistent across payers (Commercial, Medicare, Covered California)</li> </ul>	<ul> <li>Align core measure set with DHCS requirements of the plans</li> <li>Requires further development of TCC and resource use measures</li> </ul>
Discussion Questions	<ul> <li>From a health plan perspective, what are the key strengths and concerns regarding this approach? Would it work better for some plans than others?</li> <li>What are the tradeoffs among basing the shared savings on total cost of care vs. resource use?</li> <li>What investments would DHCS and the MMC plans need to make to support this direction?</li> <li>Does the new rate setting strategy provide enough incentive for plans?</li> <li>How feasible is it to develop TCC and risk-adjusted resource use measures?</li> </ul>	<ul> <li>Should standardization be restricted to a core measure set, or apply to incentive design as well?</li> <li>Will a core measure set with a menu of additional measures provide sufficient flexibility to plans with diverse patient and provider populations?</li> <li>Would a smaller subset of measures from the DCHS EAS make implementation more focused and actionable? What measures should be included?</li> <li>What key factors need to be resolved related to incentive design?</li> <li>What tools or resources would plans need to support implementation and maintenance?</li> <li>How would DCHS monitor programs?</li> </ul>	<ul> <li>From a provider prospective, what are the key strengths and concerns regarding this approach? Would it work better for some providers than others?</li> <li>Are Medi-Cal providers caring for a sufficient number of patients to ensure that shared savings approaches are workable/actuarially sound?</li> </ul>