



CALIFORNIA HEALTHCARE FOUNDATION

Increasing Palliative Care Capacity in CA Communities

Kate O'Malley
Senior Program Officer
February 2015



21 members of the Palliative Care Action Community (PCAC)

Affiliations:

- 5 from single hospital or small health systems
- 7 from regional hospitals or large health systems
- 4 from home health or hospice agencies
- 5 from medical groups or specialty palliative care practices

Program settings

- Clinic -- 13
- Home -- 14
- Distance/phone support -- 8



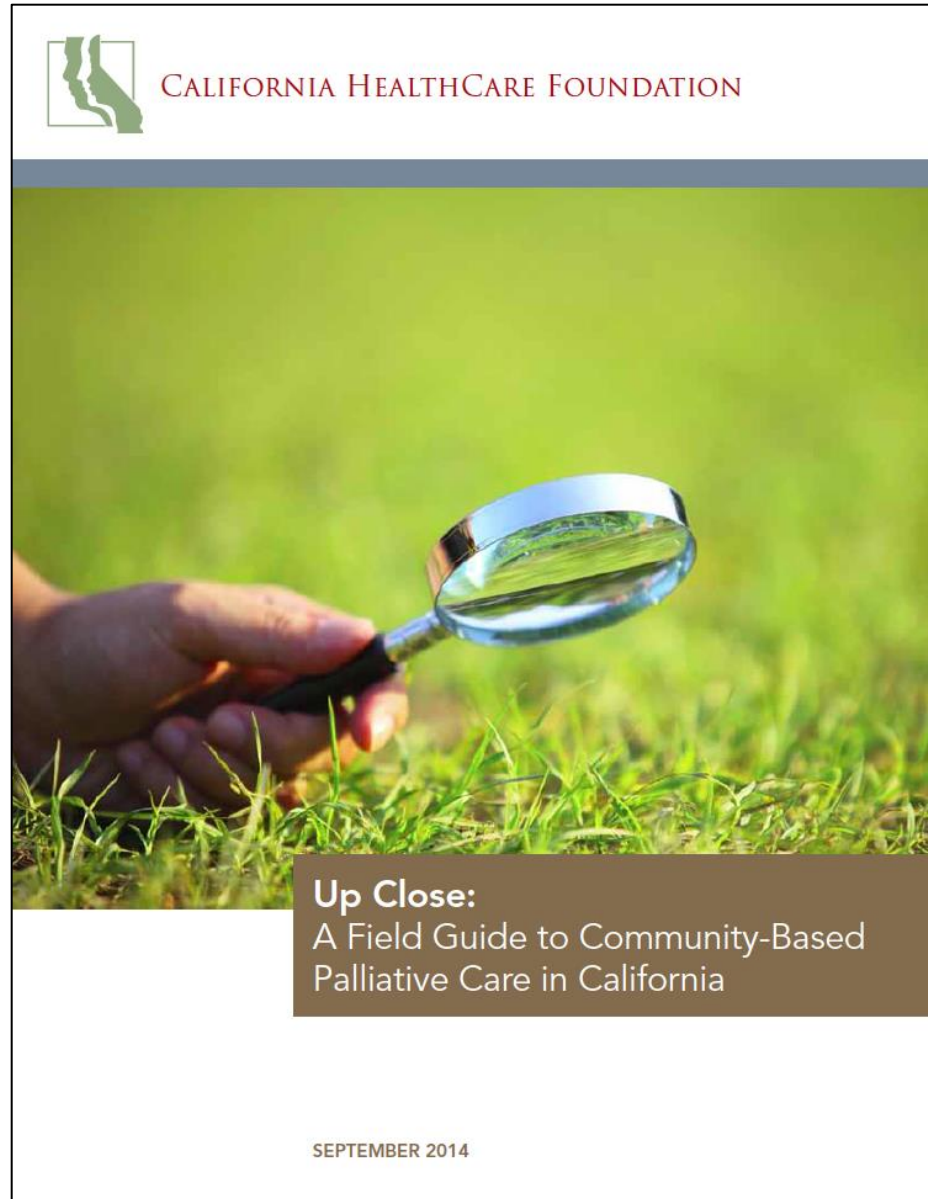
Infrastructure for Shared Learning

- Focus on peer-to-peer learning and networking
- Monthly in-person or virtual learning sessions for one year
- Discipline- or topic-specific subgroups



The “Field Guide”

- Describes PCAC members’ programs, challenges, and promising practices
- Available at www.chcf.org



Field Guide Contents

- Examples of approaches to providing CBPC
- Practical information on how PCAC members are doing things: “Promising Practices”
- Case studies
- Descriptions of innovative models
- Other resources



Models of Community-Based PC

- Definitions
- Patient populations
- Types of services and service structure
- PC team's role in relation to other providers
- Approaches to pre-visit, initial visit, and follow-up care



Teamwork

- Care team composition
- Sample staffing allocations
- Sample visit volume
- Staffing strategies
 - Sharing staff between PC services
 - Providing support outside regular hours
- Team functionality
 - Communication and training



Partnering with Other Care Providers

- Rationale
- Approaches to building partnerships
- Supporting appropriate referrals
- First steps in working together
- Balancing responsiveness with service capacity
- Addressing resistance or disagreements



Coordination and Transitions

- Partnering with related services
 - E.g., complex case management; disease-specific or setting-specific social worker support; home care
- Transitioning patients back to usual care
- Transitions to hospice



Measuring Opportunities and Impact

- Rationale
- How teams can assess impact: Opportunity Analysis and Supportive Care Calculators
 - Which measures are tracked
 - Which patient populations can be examined
 - What types of data are needed
 - Process
 - Examples of how programs use these tools



Tools to Assess Impact on Quality and Cost

- **Opportunity Analysis** – look at utilization patterns in final 6 to 12 months of life; compare outcomes with and without PC; examine differences related to timing of initial PC contact
- **Supportive Care Calculators** – estimate impact and ROI using data from Opportunity Analysis and other operational and financial assumptions



Quality Improvement

- PCAC members developed aim statements
 - Increase referrals to PC clinic by 5 new MDs across at least 2 specialties
 - Establish processes to support smooth transitions from inpatient to outpatient PC services
 - Patients with moderate to severe pain will have pain reduced by 50% by second clinic visit
 - 80% of patients with incurable illness will have goals-of-care discussions and completed POLST forms



Case Studies

- Profiles of 4 programs
 - Stanford Health Care
 - Palliative Care Center of Silicon Valley
 - Hoag Hospital
 - Palo Alto Medical Foundation



CHCF Payer-Provider Partnerships

- Increase access to palliative care in the community
- 6 month planning grants of \$50,000/team
- Selected through competitive proposals
- October 2014 – March 2015
- 2 meetings and technical assistance



Partners

Lead agency	Partner
1. California Pacific Medical Center Foundation	Brown and Toland/Sutter
2. Community Regional Medical Center	Humana
3. LightBridge Hospice & Palliative Care	HealthNet
4. Optum Palliative Care & Hospice	UnitedHealth
5. Partnership Health Plan	Various hospice-based palliative care providers
6. Rady Children's Hospital	HealthNet
7. SCAN Health Plan	MemorialCare Medical Group and Monarch
8. St. Michael Hospice	HealthNet
9. UCLA	Wellpoint
10. UCSF	Blue Shield + Hospice by the Bay



Areas of Focus

1. Identifying the patient population
 - By diagnosis
 - By prognosis
 - By utilization patterns
 - Scores on predictive modeling tools
2. Determining the model of care and staffing
 - Mostly home based with interdisciplinary team
 - Clinic based



Area of Focus

3. Funding approaches vary
 - Per member per month (PMPM)
 - Shared savings
 - Varied monthly case rate
 - Base payment plus service payment plus shared savings
 - Other: P4P; reimbursement incentives



Areas of Focus

Measuring Impact

Process:

- Advance Care Plan / POLST (#/% completed)

Outcomes - Utilization:

- ED and hospital (# of visits, admissions, readmission, LOS); ICU (# of days)
- Hospice (referral rate; conversion rate; length on service)
- Palliative care service (#enrolled; length on service; # of encounters by discipline and locations)



Areas of focus

Measuring Impact

Outcomes – Experience:

- Patient / family satisfaction
- Pain and symptoms
- Site of death (% dying at home; % dying in preferred location)
- Provider satisfaction



Palliative Care Resources

With CHCF Logo side up, flip out the tab and insert it in your computer's USB drive.



Experience of one PPI team

Partnership Health Plan

