

**Medi-Cal Tribal and Indian
Health Program Designee
Annual Meeting
May 2, 2019**

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Department of Health Care Services

Medi-Cal Dental Update

- Medi-Cal Dental Program Overview
- Medi-Cal Dental Updates
 - Dental Transformation Initiative
 - Proposition 56
 - Supplemental Payments
 - Loan Repayment Program
 - Provider Handbook Updates
 - *Smile, California*

Medi-Cal Dental Program Overview

- Total Medi-Cal population – Approximately 13.3 million members statewide who were enrolled in the same dental plan for at least three continuous months during Calendar Year (CY) 2018.
- Total dental program budget – Approximately \$2 billion based on the current State budget.
- Two delivery systems: fee-for-service (FFS) (all 58 counties) and dental managed care (DMC):
 - Sacramento County – Geographic Managed Care (GMC) – 75% DMC/25% FFS
 - Los Angeles County – Prepaid Health Plans (PHP) – 12% DMC/88% FFS

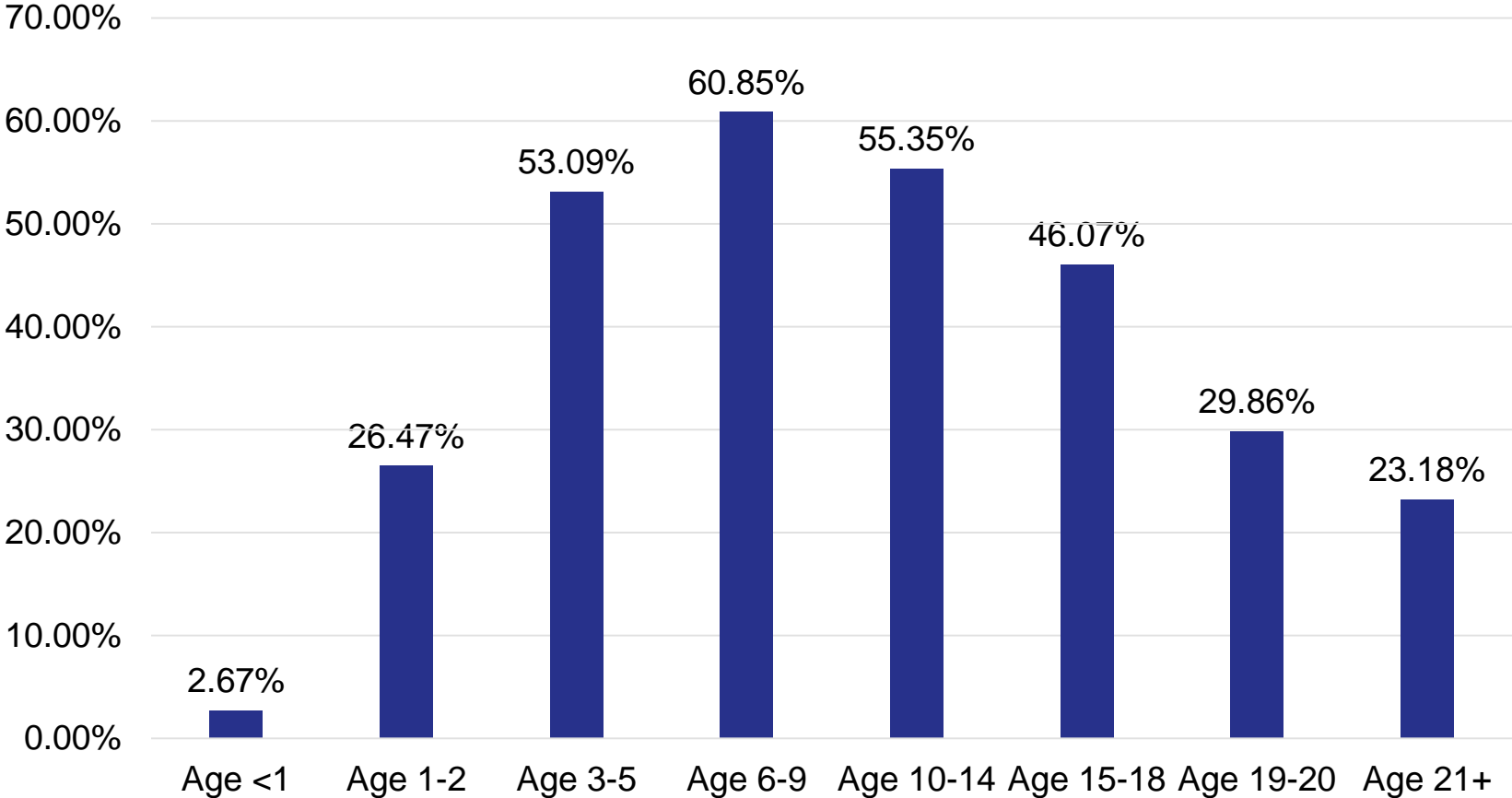
Medi-Cal Beneficiary Enrollment CY 2018*

	Children <21	Adults 21+	All Ages
Statewide	5,759,649	7,575,821	13,335,470
Sacramento - GMC	226,191	265,487	491,678
Los Angeles - PHP	181,650	295,800	477,450
FFS	5,351,808	7,014,534	12,366,342

*Beneficiaries who were enrolled in the same dental plan for at least three continuous months in a measure year (CY 2018).

Data Source: DHCS Data Warehouse MIS/DSS as of April 2019

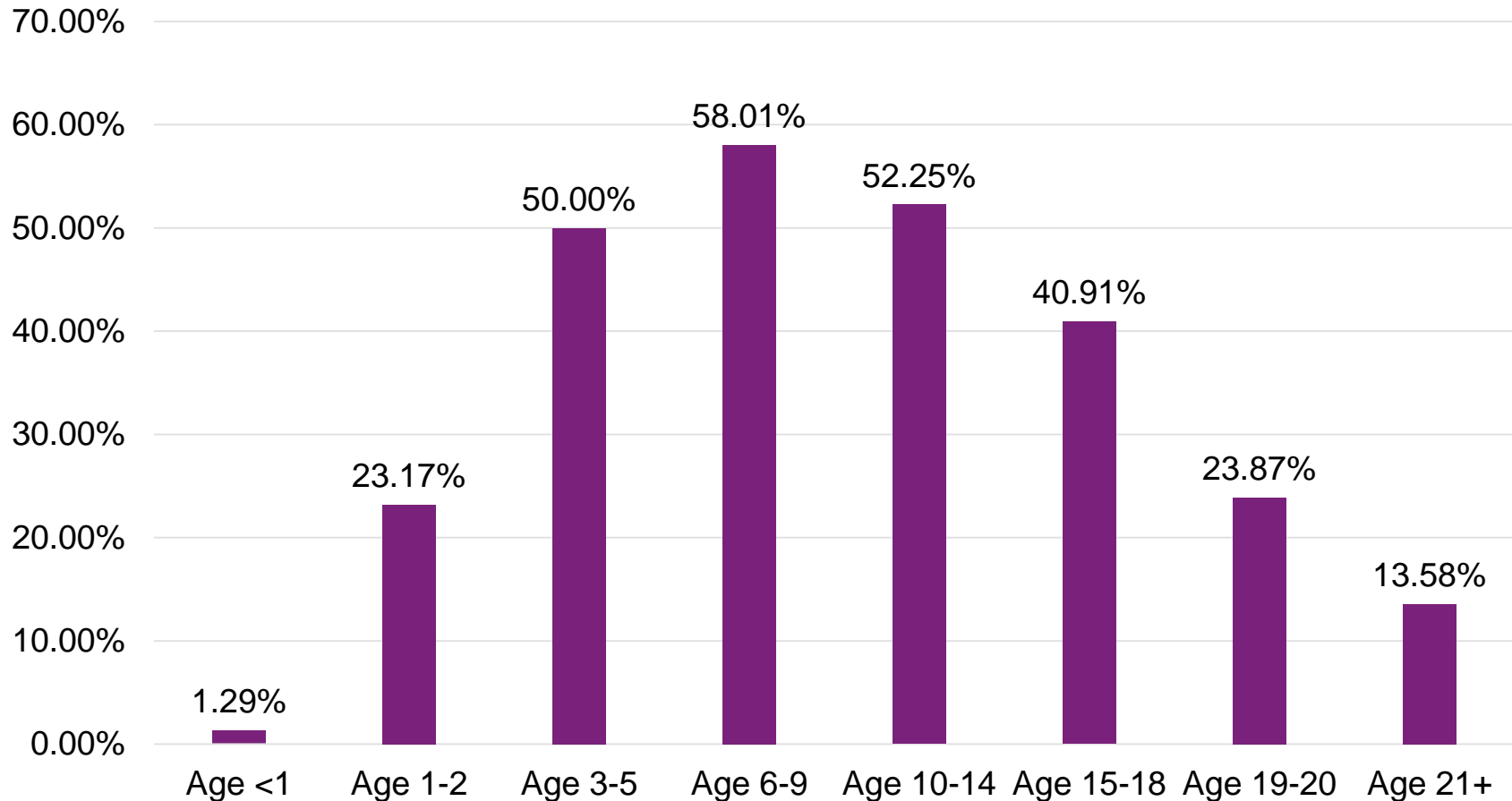
Statewide Medi-Cal Annual Dental Visit % for All Ages Including SNCs CY 2018



Percentage of Beneficiaries who were enrolled in the same Medi-Cal Dental Plan for at least three months during a measure year that received any dental service including dental visits at Safety Net Clinics (SNCs)

Data source: DHCS Data Warehouse MIS/DSS as of April 2019

Statewide Medi-Cal Preventive Dental Services Utilization for All Ages Including SNC CY 2018



Percentage of Beneficiaries who were enrolled in the same Medi-Cal Dental Plan for at least three months during a measure year that received any preventive dental service including dental visits at Safety Net Clinics (SNCs)

Data source: DHCS Data Warehouse MIS/DSS as of April 2019

Adult Dental Utilization – Pre & Post Restoration

Statewide Adults Age 21	CY 2017 Pre Restoration	CY 2018 Post Restoration
Annual Dental Visit	21.60%	23.18%
Preventive Dental Services Utilization	12.50%	13.58%
Dental Exams Utilization	16.72%	18.58%
Diagnostic Services Utilization	19.09%	20.56%
Dental Treatment Utilization	13.03%	15.22%

Data Source: DHCS Data Warehouse (MIS/DSS) as of April 2019

Note: All measures include services in dental offices and SNCs

Dental Transformation Initiative

Domain 1: Increase Preventive Services Utilization for Children

Domain Goal

- Increase **statewide** proportion of children ages 1-20 enrolled in Medi-Cal who receive a preventive dental service by 10 percentage points over a five-year period.

Domain 1 Participation

Domain 1: Increase Preventive Services Utilization for Children

- Clinic providers must complete and submit an Opt-In form available on the Domain 1 webpage and submit it to DTI@dhcs.ca.gov.
- Providers can opt-in at any time.
- Paper claims must include CDT codes and are accepted on an ongoing basis. Providers should mail completed proprietary forms to **DENTI-CAL P.O. Box 13189 Sacramento, CA 95813**.
- Electronic Data Interchange (EDI) claim submissions are accepted on an ongoing basis. However, the deadline for EDI submissions to receive credit for the July 2019 payment is June 21, 2019.

Dental Transformation Initiative

Domain 1: Increase Preventive Services Utilization for Children

- The preventive dental service utilization rate for children ages 1-20 increased by 7.48 percentage points from CY 2014 to CY 2017.
- The number of Medi-Cal dentists providing preventive dental services to at least ten children ages 1-20 increased by 7.17 percent from CY 2014 to CY 2017.
- Domain 1 Payments as of August 2018:
 - PY 1 - \$46.5 million in incentive payments.
 - PY 2 - \$52.3 million for PY 2.
- January 2019 payment was delayed is scheduled to issue early June 2019. Next semiannual payment is scheduled at end of July 2019.
- 235 SNCs are currently participating.

Dental Transformation Initiative

Domain 2: Caries Risk Assessment and Disease Management

Domain Goals

- Diagnose Early Childhood Caries (ECC) by utilizing Caries Risk Assessments (CRA) to treat it as a chronic disease.
- Introduce a model in **pilot** counties, for providers that opt-in, that proactively prevents and mitigates oral disease through the delivery of preventative services in lieu of more invasive and costly procedures (restorative services).
- Identify the effectiveness of CRA and treatment plans for children ages 6 and under.

Dental Transformation Initiative

Domain 2: Caries Risk Assessment and Disease Management

1. Contra Costa*
2. Fresno*
3. Glenn
4. Humboldt
5. Imperial*
6. Inyo
7. Kings
8. Kern*
9. Lassen
10. Los Angeles*
11. Madera*
12. Mendocino
13. Merced*
14. Monterey*
15. Orange*
16. Plumas
17. Riverside*
18. Sacramento
19. San Bernardino*
20. San Diego*
21. San Joaquin*
22. Santa Barbara*
23. Santa Clara*
24. Sierra
25. Sonoma*
26. Stanislaus*
27. Tulare
28. Ventura*
29. Yuba

**New expansion counties as of January 1, 2019 (from 11 to 29 counties)*

Dental Transformation Initiative

Domain 2: Caries Risk Assessment and Disease Management

Incentive Payments as of April 16, 2019: \$7.7 million

PY1 (2017): \$2 million

PY2 (2018): \$4 million

PY3 (2019): \$1.7 million

Highlights:

- Since the Domain 2 expansion on January 1, 2019, we have seen the provider opt-in increase from 210 (December 2018) to 1,113 as of April 16, 2019. (430% increase).

Dental Transformation Initiative

Domain 3: Increase Continuity of Care

Domain Goal

- Increase continuity of care for beneficiaries ages 20 and under for 2, 3, 4, 5, and 6 year continuous periods.
- Claims data for **pilot** counties will determine the number of beneficiaries who received an examination each year from the same service office location for two (2), three (3), four (4), five (5) and six (6) year continuous periods.

Dental Transformation Initiative

Domain 3: Increase Continuity of Care

- | | | |
|------------------|---------------------|--------------------|
| 1. Alameda | 13. Monterey* | 25. Santa Barbara* |
| 2. Butte* | 14. Napa | 26. Santa Clara* |
| 3. Contra Costa* | 15. Nevada | 27. Santa Cruz |
| 4. Del Norte | 16. Orange* | 28. Shasta |
| 5. El Dorado | 17. Placer | 29. Solano* |
| 6. Fresno | 18. Riverside | 30. Sonoma |
| 7. Imperial* | 19. San Bernardino* | 31. Stanislaus |
| 8. Kern | 20. San Diego | 32. Sutter* |
| 9. Madera | 21. San Francisco* | 33. Tehama* |
| 10. Marin | 22. San Joaquin | 34. Tulare* |
| 11. Merced* | 23. San Luis Obispo | 35. Ventura* |
| 12. Modoc | 24. San Mateo* | 36. Yolo |

*New expansion counties as of January 1, 2019 (from 17 to 36 counties)

Dental Transformation Initiative

Domain 3: Increase Continuity of Care

Findings

- From CY 2015 to CY 2017, across the 17 original pilot counties, the percentage of children zero through 20 receiving three-year continuity of care from the same service office location increased by 2.6 percentage points.
- Domain 3 Payments as of July 2018:
 - PY 1 - \$9.8 million to 711 dental service office locations
 - PY 2 - \$11.9 million to 742 dental service office locations.
- As of Jan. 1, 2019, expanded from 17 to 36 counties.
- Six SNCs have opted in from expansion counties, bringing the total from 68 to 74 clinics.

Dental Transformation Initiative

Domain 4: Local Dental Pilot Programs (LDPPs)

13 Approved Projects

1. Alameda County
2. **CA Rural Indian Health Board, Inc. (CRIHB)**
3. CA State University, Los Angeles
4. First 5 San Joaquin
5. First 5 Riverside (includes San Bernardino County)
6. Fresno County
7. Humboldt County
8. Orange County
9. Sacramento County (includes Amador County)
10. San Luis Obispo County
11. San Francisco City and County Department of Public Health
12. Sonoma County
13. University of California, Los Angeles

As of April 19, 2019: LDPPs have received \$18.5 million (PY1 (2017): \$7.2 million and PY 2 (2018) \$11.3 million)

Dental Transformation Initiative

- For information on the project or to submit questions/concerns regarding DTI, send email to: DTI@dhcs.ca.gov
- DHCS Webpage dedicated to DTI publications and public information: <http://www.dhcs.ca.gov/provgovpart/Pages/DTI.aspx>

Proposition 56 Tobacco Tax Funds

Proposition 56

Student Loan Repayment

- SB 856 (Budget Act, Ch. 30, Statutes of 2018) increased allocated funds from \$140M up to \$210M and extended payments for FY 2018-2019
- \$30 million dental loan repayment program with the Prop 56 funds – up to \$300k across approximately 20 providers per year, administered by Physicians for a Healthy California.
- Application period commenced April 1st and closes May 3rd for the first year.
- Eligibility criteria and other information can be found at CalHealthCares.org.

Provider Handbook Updates

- DHCS worked closely with Tribal Health and the CA Primary Care Association to clarify Provider Handbook language regarding quality of care and documentation requirements for all clinics who render dental services to Medi-Cal members.
- Stay tuned!

Ready, Set... Smile, California!

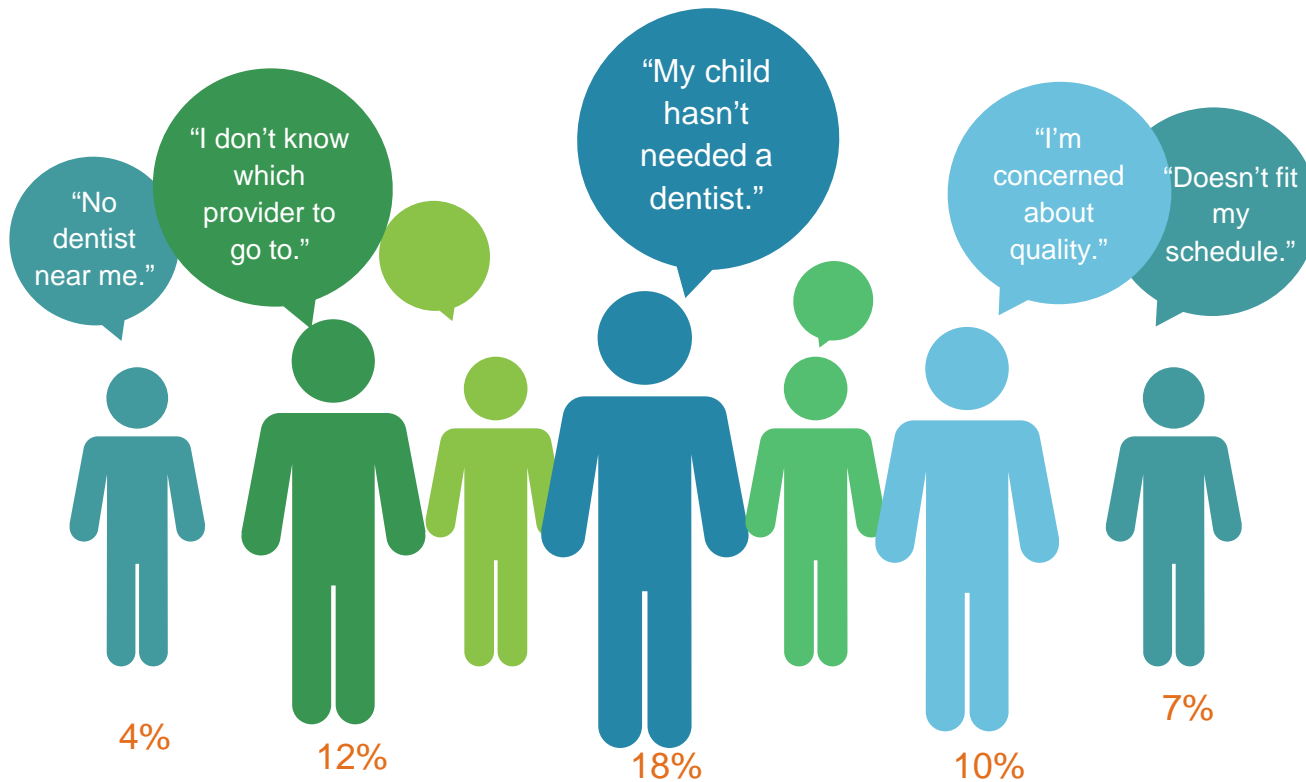


www.smilecalifornia.org

A Shared Vision of Success



Barriers that Matter Most



Campaign Design

Awareness

AWARENESS

Raise beneficiary awareness about Medi-Cal dental, educate beneficiaries about their benefits and inform beneficiaries how to use those benefits.

Activation

ACTIVATION

Work with communities to identify and help reduce barriers to utilization and proper oral health care in the community.

Access

ACCESS

Enroll new providers, drive inactive providers to increase the number of beneficiaries they treat, and recruit providers to support outreach efforts and promote campaign messages.

SmileCalifornia.org

About

Provides an overview of Medi-Cal Dental



Covered Services

Available services by age group



Dental Visits

Set expectations for dental visits at every age



Oral Health

Offers oral hygiene tips and resources



Videos

All of the site information in short video format



Find a Dentist

Links to denti-cal.ca.gov to use dental directory



Members

Campaign materials and links to helpful resources



Partners & Providers

Campaign materials and links to helpful resources



Partner Materials

Smile, California Campaign Backgrounder

What is the Smile, California campaign?
Smile, California is a statewide awareness and utilization campaign aimed at increasing Medi-Cal members' knowledge of how to access dental services within the Medi-Cal Dental Program, including understanding benefits and how to receive scheduling assistance. The Campaign framework is comprised of three parts: Awareness, Activation and Access.

Key Campaign Resources

- AWARENESS**
The Smile, California Activation effort features four marketing initiatives, each one:
 - Medi-Cal Has Dental Covered** - Focuses on educating Medi-Cal members about their dental benefits and the services covered.
 - Find Youth, Find Services, Find Visit** - targets parents of Medi-Cal's youngest members who recognize that insurance is a first dental visit by the time a baby has their first tooth or first birthday.
 - Send Today to Prevent Dental** - targets parents of children to receive their child's dental services. Identify if their child is ready for dental services.
 - It's Time to Smile** - Focuses on motivating Medi-Cal members to schedule their regular check-up, especially if they haven't been to see the dentist all year.
- ACTIVATION**
The Smile, California Activation effort is designed to build and strengthen relationships to help Medi-Cal members in their communities. Through this effort, trained community organizations are equipped with campaign materials to help reach members of Medi-Cal members with available information about their dental and related services, and available providers.
- ACCESS**
The Smile, California Access effort addresses the outreach needed to enable dental providers, Smile, California outreach, and providers to better understand the effort, including the role each organization has to play in the effort, including training and education for providers to help improve the provider and member experience.

MICROSITE
All campaign efforts drive members to SmileCalifornia.org. This site is specifically designed to be easy to use and accessible in English and Spanish. The microsite provides a clear and consistent user experience across all devices and languages. The site is designed to be mobile-friendly and features throughout the site and throughout the user journey to the subject First Dental benefit on services page.

MEMBER MATERIALS
Smile, California has a number of materials to help carry its messages to member audiences. All materials are available for download at SmileCalifornia.org.

SMILE ALERTS
Promotional alerts are used to help members understand the Smile, California campaign and related dental services. Alerts are sent out to members via email and text. Alerts are also used to help members understand the Smile, California campaign and related dental services.

EVENT-IN-A-BOX
The Event-in-a-Box package is available to help outreach to partners, such as community-based organizations and Local Health Administrators and Providers. The package includes materials and training to help create the event experience.

Smile, California
For more information, contact: help@smilecalifornia.org

Smile, California Fact Sheet

About the Medi-Cal Dental Program

- The Medi-Cal Dental Program offers comprehensive benefits for covered program members. Children in families with household income up to 150 percent of adults in the family (up to 200 percent of the federal poverty level) and more limited benefits to adults who earn up to 150 percent of the federal poverty level (<http://www.smilecalifornia.org>).
- With more than 13.5 million members, Medi-Cal Dental is the single largest state dental public insurance program in the country. Half of all children and a third of adults in California are enrolled in the program. (<http://www.dhs.gov/medicaid-enrollment>).
- Child Medi-Cal members are individuals between the ages of 0 and 20. Adult Medi-Cal members are ages 21 and older. Covered services are based on the member's age. (<http://www.dhs.gov/medicaid-enrollment>).
- As of January 1, 2015, the Department of Health Care Services (DHCS) restored adult dental benefits for members ages 21 and older with full-scope dental coverage. (<http://www.dhs.gov/medicaid-enrollment>).

About Dental Benefits (Utilization)

- In 2017, average utilization rates for the annual dental visit benefit were 47.6 percent for adult Medi-Cal members and 21.7 percent for child members. These rates represent about a two-percentage point increase in utilization from 2016.

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www.smilecalifornia.org



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hello@smilecalifornia.org

Questions?

